HIRING INTERNATIONAL TALENT FOR TOURISM JOBS

In a tight labour market, finding the staff you need can be intimidating, particularly if **your tried-and-true recruitment** strategies aren't working anymore. There's a range of options available to you, some of which you may not have considered before. Here are some places to start, and some suggestions for where to go next.



Get referrals from current staff

- People who already work for you might have friends who are also looking for work.
- You could offer a small referral bonus for new hires that work out.



Connect with international workers already in your area

- Visit settlement or support services in your area that help refugees or other displaced individuals.
- Connect with local organizations, churches, charities; reach out directly, and offer to drop by in person to meet people looking for work.





Post jobs where people are looking

- Get the word out through social media, online job boards, public notice boards.
- Incentivize some of your more tech-savvy staff to set up social media accounts for your business, and get your message out to the right people.





Connect with people who connect people with work

- There are lots of employment centres and services that can help: town councils, community non-profits, schools.
- If you need to hire someone with special skills, try reaching out to a recruitment specialist or staffing agency.



Re-hire seasonal workers

- Get in touch with your previous seasonal staff members and invite them back.
- If they're not available, they might know others who are.



Recruit students (domestic and international)

- Get in touch universities, colleges, or training institutions in your area.
- Place posters on campus, and reach out to their job centres and co-op placement services.
- See if they have a student job board where you can post openings.



Explore immigration programs

- You may be able to sponsor and hire an international worker to fill seasonal or year-round positions.
- There are many possibilities and programs, each with its own requirements and processes.

CHECK OUT OUR GUIDES to help you navigate the immigration system











INTERNATIONAL

TALENT FOR TOURISM JOBS

Tap into the **Temporary Foreign** Worker Program (TFWP)





Wage at/above provincial/territorial median hourly wage*

Any occupations; priority to light duty cleaners

Employment duration of up to 3 years

Transition Plan* in LMIA*

Any positions with the wage below provincial/territorial median hourly wage*

Employment duration of up to 2 years

20% cap limit; cap limit of 30% (for applications submitted before October 30, 2023) for accommodation and F&B

Dual intent LMIA* (permanent resident visa or temporary work permit)

No cap on proportion of low-wage positions



High-wage stream

Low-wage stream

Permanent residence stream



STEP-BY-STEP NAVIGATING THE TFWP

Submit a Labour Market Impact Assessment (LMIA)* application to Service Canada including employment agreement (up to 6 months prior to start date)

> Pay the \$1,000 processing fee (except for permanent residence dual intent LMIAs)

Obtain a positive LMIA*

Advise your worker to apply for a work permit

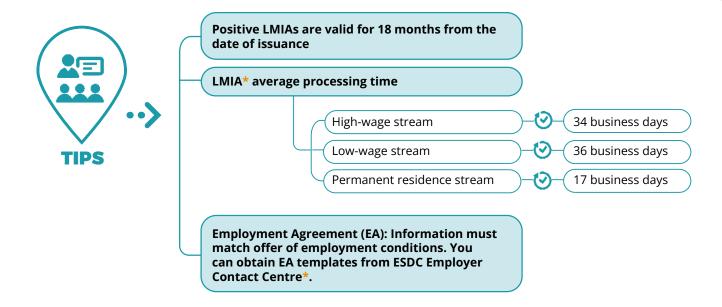
Provide a copy of the LMIA* to your worker













Definitions & Resources

Labour Market Impact Assessment: https://www.canada.ca/en/services/immigration-citizenship/helpcentre/glossary.html#labour_market_impact_assessment

How To Get an LMIA: https://www.canada.ca/en/immigration-refugees-citizenship/services/work-canada/hire-temporary-foreign/find-need-labour-market-impact-assessment.html#get

National Occupational Classification (NOC): https://www.canada.ca/en/services/immigration-citizenship/helpcentre/glossarv.html#national_occupational_classification

TEER category: https://www.canada.ca/en/services/immigration-citizenship/helpcentre/glossary.html#teer

Transition Plan: https://www.canada.ca/en/employment-social-development/services/foreign-workers/median-wage/high/requirements.html#h2.5

Provincial or Territorial Median Hourly Wage: https://www.canada.ca/en/employment-social-development/services/foreign-workers/median-wage.html

High-Wage Stream: https://www.canada.ca/en/employment-social-development/services/foreign-workers/median-wage/high.html

Low-Wage Stream: https://www.canada.ca/en/employment-social-development/services/foreign-workers/median-wage/low.html

Permanent Residence Stream: https://www.canada.ca/en/employment-social-development/services/foreign-workers/permanent.html

ESDC Employer Contact Centre: https://www.canada.ca/en/employment-social-development/corporate/contact/employer-contact-center.html



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INTERNATIONAL **TALENT FOR TOURISM JOBS**

Tap into the **International Mobility** Program (IMP)





Managerial, professional, technical, or skilled trades occupations

processing + simpler application process

No LMIA* required



STEP-BY-STEP **NAVIGATING** THE IMP

Read the IRCC Employer Portal Use Guide*

Pay the \$230 employer compliance fee

Submit offer of employment in IRCC's Employer Portal*

Obtain an offer of employment number

> Meet your responsibilities as an employer



No need to submit offer of employment or pay compliance fee for open work permits*

Once you receive an offer of employment number:



Provide the number to the worker



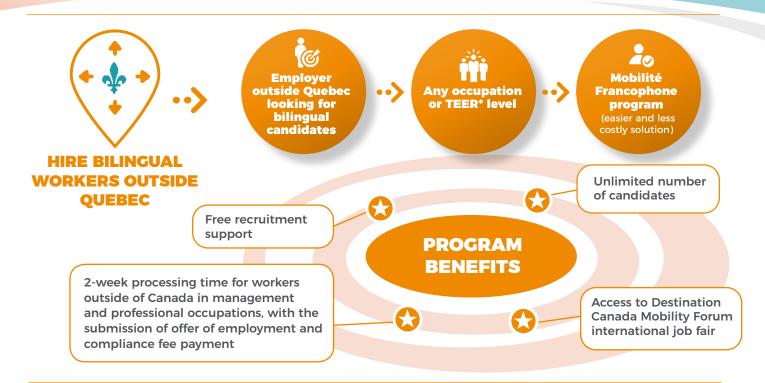
Advise them to apply for a work permit



Last Updated: June 2023









Definitions & Resources

Labour Market Impact Assessment: https://www.canada.ca/en/services/immigration-citizenship/helpcentre/glossary.htm-I#labour market impact assessment

National Occupational Classification (NOC): https://www.canada.ca/en/services/immigration-citizenship/helpcentre/glossarv.html#national occupational classification

TEER category: https://www.canada.ca/en/services/immigration-citizenship/helpcentre/glossary.html#teer

Open Work Permit: https://www.cic.gc.ca/english/helpcentre/answer.asp?qnum=177&top=17

International Mobility Program: https://www.canada.ca/en/immigration-refugees-citizenship/services/work-canada/ hire-temporary-foreign/international-mobility-program.html

IRCC Employer Portal User Guide: https://www.canada.ca/en/immigration-refugees-citizenship/corporate/partners-service-providers/employer-portal/user-guide.html

IRCC Employer Portal: https://www.canada.ca/en/immigration-refugees-citizenship/corporate/partners-service-providers/ employer-portal.html

Employer Compliance Exemptions https://www.canada.ca/en/immigration-refugees-citizenship/services/work-canada/ hire-temporary-foreign/find-need-labour-market-impact-assessment/employer-compliance-exemptions.html

Employer Responsibilities: https://www.canada.ca/en/immigration-refugees-citizenship/services/work-canada/hire-temporary-foreign/international-mobility-program/after-hiring.html

Mobilité Francophone: https://www.canada.ca/en/immigration-refugees-citizenship/services/work-canada/hire-permanent-foreign/french-speaking-bilingual-workers-outside-quebec.html

Destination Canada Mobility Forum: https://www.canada.ca/en/immigration-refugees-citizenship/services/work-canada/hire-permanent-foreign/french-speaking-bilingual-workers-outside-quebec/destination-canada.html?utm_campaign=not-applicable&utm_medium=vanity-url&utm_source=canada-ca_destination-canada-forum



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INTERNATIONAL **TALENT FOR TOURISM JOBS**

Tap into International **Experience Canada** (IEC)







YOUTH (aged 18 to 35)

No Labour Market Impact Assessment (LMIA)* required

Young Professionals

stream

International Co-op (Internship) stream

Working Holiday stream

Jobs in NOC TEER 0, 1, 2 or 3*

With post-secondary diploma, certificate, or degree for jobs in **NOC TEER 4***

Post-secondary students with co-op requirement

Job seekers with open work permits*



STEP-BY-STEP **NAVIGATING THE IEC PROGRAM: YOUNG PROFESSIONAL AND INTERNATIONAL CO-OP STREAMS**

Submit an offer of employment in IRCC Employer Portal*

Share offer of employment with candidate

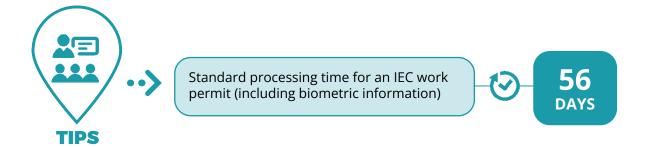


Create and submit applicant IEC profile online

Submit their work permit application within 20 days









Definitions & Resources

Labour Market Impact Assessment: https://www.canada.ca/en/services/immigration-citizenship/helpcentre/glossary.html#labour_market_impact_assessment

National Occupational Classification (NOC): https://www.canada.ca/en/services/immigration-citizenship/help-centre/glossary.html#national_occupational_classification

TEER category: https://www.canada.ca/en/services/immigration-citizenship/helpcentre/glossary.html#teer

Open Work Permit: https://www.cic.gc.ca/english/helpcentre/answer.asp?qnum=177&top=17

International Experience Canada: https://www.canada.ca/en/immigration-refugees-citizenship/services/work-canada/iec1.html?adobe_mc_sdid=SDID%3D32A41E19966700A8-5039C5059029C744%7CMCORGID%3DA90F2A0D55423F537F000101%40AdobeOrg%7CTS%3D1674672560&adobe_mc_ref=https%3A%2F%2Fwww.canada.ca%2Fen%2Fimmigration-refugees-citizenship%2Fservices%2Fwork-canada%2Fhire-temporary-foreign%2Fiec.html

National Occupational Classification (NOC): https://www.canada.ca/en/immigration-refugees-citizenship/services/immigrate-canada/express-entry/eligibility/find-national-occupation-code.html

Make a Job Offer: https://www.canada.ca/en/immigration-refugees-citizenship/services/work-canada/hire-temporary-foreign/iec.html#s04

Submit an Offer of Employment: https://www.canada.ca/en/immigration-refugees-citizenship/corporate/partners-service-providers/employer-portal/user-guide.html#s05



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INTERNATIONAL **TALENT FOR TOURISM JOBS**

Tap into the Economic **Mobility Pathways Pilot** (EMPP)

Hiring Skilled Refugees and Other Displaced People





Job Offer: Full-time (minimum 30 hours/week), nonseasonal, Canadian job offer in TEER* 0, 1, 2, 3, 4 or 5

Work experience, including self-employed: Minimum one year of full-time, paid work experience

or part-time work (1,560 hours) within TEER* 0, 1, 2, 3, 4 or 5

Education: Candidates' training, education, experience, and responsibilities must align with the TEER* category of the job offer

Language skills: CLB/NCLC* 5 for job offers in TEER* 0, 1, 2 or 3; CLB/NCLC* 4 for job offers in TEER* 4 or 5

Work experience, excluding self-employment:

Minimum one year of full-time, paid work experience or part-time work (1,560 hours), over three years prior to the application date, in TEER category 0, 1, 2 or 3 of the National Occupation Classification*

Education: Canadian secondary school credential or foreign degree, diploma, or certificate with an educational credential assessment* issued in the five years prior to application date

Language skills: A minimum score of at least CLB/ NCLC* 7 in each of the four language abilities

Proof of adequate settlement funds* to support the primary applicant and their family once in Canada

Candidates must only demonstrate they worked the requested number of hours

Candidates can apply for a loan to meet the proof of adequate settlement funds requirement*

Candidates don't need to get an education credential assessment

Job Offer Stream

Federal EMPP

> No Job Offer Stream

(maximum 150 applications a

EMPP*

Regional **EMPP**

Candidates choose to apply to one of the following programs through a province, territory or RNIP community*:

- Atlantic Immigration Program (AIP)*
- Provincial Nominee Program (PNP)*
- · Rural and Northern Immigration Pilot (RNIP)*

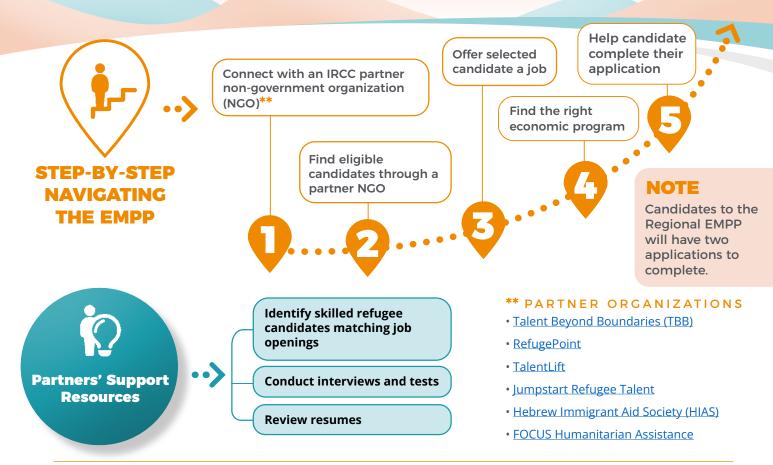
Exemptions for AIP* or RNIP*



Definitions on page 2









Definitions & Resources

Economic Mobility Pathways Pilot: https://www.canada.ca/en/immigration-refugees-citizenship/services/refugees/economic-mobility-pathways-pilot.html

National Occupation Classification (NOC): https://www.canada.ca/en/immigration-refugees-citizenship/services/immigrate-canada/express-entry/eligibility/find-national-occupation-code.html

TEER category: https://www.canada.ca/en/services/immigration-citizenship/helpcentre/glossary.html#teer

Educational credential assessment: An educational credential assessment (ECA) is a report that confirms the foreign degree, diploma, or certificate is equal to in Canada. The assessment must be issued on or after the date the organization was designated to do ECA reports. You need an ECA for immigration purposes. Find out which designated organization should do your ECA.

Proof of adequate settlement funds: https://www.canada.ca/en/immigration-refugees-citizenship/services/refugees/economic-mobility-pathways-pilot/immigrate/proof-funds.html

Atlantic Immigration Program (AIP): https://www.canada.ca/en/immigration-refugees-citizenship/services/immigrate-canada/atlantic-immigration/how-to-immigrate/eligibility.html

Provincial Nominee Program (PNP): https://www.canada.ca/en/immigration-refugees-citizenship/services/immigrate-canada/provincial-nominees/eligibility.html

Rural and Northern Immigration Pilot (RNIP): https://www.canada.ca/en/immigration-refugees-citizenship/services/immigrate-canada/rural-northern-immigration-pilot/pr-eligibility.html.



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INTERNATIONAL

TALENT FOR TOURISM JOBS

Tap into the Domestic **Internationally Trained Workers Pool**





Entitled to work for any

employer immediately upon

arrival (permanent residence



DOMESTIC INTERNATIONALLY **TRAINED WORKERS**

No need to apply for an LMIA*

Positions in

any level of occupation

Ukrainian displaced persons

Immigrants and resettled refugees who are in Canada

Other open work permit* holders

> Refugee claimants and their family members

Permanent residence applicants in Canada + dependent family members

status)

Family members of applicants for the Atlantic **Immigration Pilot** Program*

International students - Post-**Graduation Work** Permit Program* (including spouse)

Family members of most foreign workers



Recruiting Ukrainians displaced persons

Employers can register or sign into the Job Bank* and create a new job posting

Share the new job posting trough your regular recruitment channels

Connecting with immigrants and resettled refugees

Contact your local immigrant settlement agency*

Seek resources/support from the **National Network of Immigrant Employment Councils***

Definitions on page 2





Definitions & Resources

Labour Market Impact Assessment: https://www.canada.ca/en/services/immigration-citizenship/helpcentre/glossa-ry.html#labour_market_impact_assessment

Open Work Permit: https://www.cic.gc.ca/english/helpcentre/answer.asp?qnum=177&top=17

Post-Graduation Work Permit Program: https://www.canada.ca/en/immigration-refugees-citizenship/services/study-canada/work/after-graduation.html

Designated Learning Institution: https://www.canada.ca/en/immigration-refugees-citizenship/services/study-canada/work/after-graduation/eligibility.html

Job Bank for Employers: https://employer.jobbank.gc.ca/employer/reg/instructions

Job Bank Contact: https://www.jobbank.gc.ca/support/contactform?mtid=3&tid=92

Immigrant Settlement Agencies: https://www.cic.gc.ca/english/newcomers/services/index.asp

The National Network of Immigrant Employment Councils across Canada: https://iecc.network/

- Hire Immigrants Ottawa/HIO: https://www.hireimmigrantsottawa.ca/
- Toronto Region Immigrant Employment Council/TRIEC: https://triec.ca/
- Immigrant Employment Council of BC/IEC-BC: https://iecbc.ca/
- New Brunswick Multicultural Council: https://nbmc-cmnb.ca/
- Workforce Collective: https://workforcecollective.ca/
- WILLImmploy Program: https://willemployment.ca/services/will-immploy/
- Rural Manitoba Immigrant Employment Council/RMIEC: https://immigratemanitoba.com/employ-er-services/
- Edmonton Region Immigrant Employment Council/eriec: https://www.eriec.ca/
- Calgary Region Immigrant Employment Council/CRIEC: https://www.criec.ca/
- Halifax Partnership: https://halifaxpartnership.com/

Atlantic Immigration Program: https://www.canada.ca/en/immigration-refugees-citizenship/services/immigrate-canada/atlantic-immigration/hire-immigrant.html



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HIRING

TALENT FOR TOURISM JOBS

Tap into Immigration Programs







Temporary Foreign Worker Program

LMIA* required

International Mobility Program

No LMIA* required

Global Skills Strategy

Highly qualified

International Students

Work permit already granted

International Experience Canada

Skilled youth
No LMIA required



Express Entry

Federal Skilled Worker Program NOC TEER 0, 1, 2, 3*

Provincial Nominee Programs

Atlantic Immigration

Program

Federal Skilled Trades Program Chefs, cooks, butchers and bakers

Canadian Experience Class NOC TEER 0, 1, 2, or 3*

Portion of the Provincial Nominee Program

NOC TEER 0, 1, 2, 3, or 4*

Rural and Northern Immigration Pilot

Full-time, nonseasonal jobs in 11 communities

Economic Mobility Pathways Pilot

Skilled refugees

★ Definitions on page 2 & 3





DEFINITIONS

What is an LMIA?

 A Labour Market Impact Assessment (LMIA) is a document that an employer in Canada must usually get before hiring a foreign worker. A positive LMIA (sometimes called a Confirmation Letter) will show there is a need for a foreign worker to fill the job and that no Canadian worker can do the job.

What is a NOC or a TEER?

- The National Occupational Classification (NOC) jointly developed by Employment and Social Development Canada (ESDC) and Statistics Canada (StatCan) is a classification of occupations with four skill level categories, ranging from Skill Level A to D.
- The NOC 2021 Version 1.0 introduces a new categorization representing the degree of Training, Education, Experience and Responsibilities (TEER) required for an occupation, with six categories: TEER 0 to 5.

RESOURCE TOOLBOX

Immigration, Refugees and Citizenship Canada (IRCC) offers several services for employers







ONGOING SERVICES FOR EMPLOYERS











DEFINITIONS

Labour Market Impact Assessment: https://www.canada.ca/en/services/immigration-citizenship/helpcentre/glossary. html#labour market impact assessment

National Occupational Classification (NOC): https://www.canada.ca/en/services/immigration-citizenship/helpcentre/ glossary.html#national_occupational_classification

TEER category: https://www.canada.ca/en/services/immigration-citizenship/helpcentre/glossary.html#teer



TEMPORARY PROGRAMS

Temporary Foreign Worker Program: https://www.canada.ca/en/employment-social-development/services/foreignworkers.html

International Mobility Program: https://www.canada.ca/en/immigration-refugees-citizenship/services/work-canada/ hire-temporary-foreign/international-mobility-program.html

Global Skills Strategy: https://www.canada.ca/en/immigration-refugees-citizenship/services/work-canada/hiretemporary-foreign/global-skills-strategy.html

International Students: https://www.canada.ca/en/immigration-refugees-citizenship/services/work-canada/hiretemporary-foreign/international-students.html

Eligible Students: https://www.canada.ca/en/immigration-refugees-citizenship/services/study-canada/work/work-offcampus.html#off-campus

International Experience Canada: https://www.canada.ca/en/immigration-refugees-citizenship/services/work-canada/ hire-temporary-foreign/iec.html



PERMANENT PROGRAMS

Express Entry (EE): https://www.canada.ca/en/immigration-refugees-citizenship/services/work-canada/hirepermanent-foreign/skilled.html

Federal Skilled Worker Program: https://www.canada.ca/en/immigration-refugees-citizenship/services/immigrate- canada/express-entry/eligibility/federal-skilled-workers.html

Federal Skilled Trades Program: https://www.canada.ca/en/immigration-refugees-citizenship/services/immigrate- canada/express-entry/eligibility/skilled-trades.html

Canadian Experience Class: https://www.canada.ca/en/immigration-refugees-citizenship/services/immigrate-canada/ express-entry/eligibility/canadian-experience-class.html

Provincial Nominee Program (PNP): https://www.canada.ca/en/immigration-refugees-citizenship/services/workcanada/hire-permanent-foreign/provincial-nominee.html

Atlantic Immigration Program: https://www.canada.ca/en/immigration-refugees-citizenship/services/immigratecanada/atlantic-immigration/hire-immigrant.html

Designated Employers: https://www.canada.ca/en/immigration-refugees-citizenship/services/immigrate-canada/ atlantic-immigration/hire-immigrant/get-designated.html

Rural and Northern Immigration Pilot: https://www.canada.ca/en/immigration-refugees-citizenship/services/ immigrate-canada/rural-northern-immigration-pilot.html

Participating Communities in the Rural and Northern Immigration Pilot: North Bay, ON, Sudbury, ON, Timmins, ON, Sault Ste. Marie, ON, Thunder Bay, ON, Brandon, MB, Altona/Rhineland, MB, Moose Jaw, SK, Claresholm, AB, Vernon, BC, West Kootenay (Trail, Castlegar, Rossland, Nelson), BC

Job Bank's Minimum Wage: https://www.jobbank.gc.ca/trend-analysis/search-wages

Economic Mobility Pathways Pilot: https://www.canada.ca/en/immigration-refugees-citizenship/services/refugees/ economic-mobility-pathways-pilot/hire.html

IRCC's Services for Employers: https://www.canada.ca/en/immigration-refugees-citizenship/services/work-canada/ hire-permanent-foreign/employer-liaison-network.html

IRCC Help Centre: https://ircc.canada.ca/english/helpcentre/results-by-topic.asp?st=17.4

IRCC Employer Road Map: https://www.canada.ca/en/immigration-refugees-citizenship/corporate/publicationsmanuals/employer-roadmap-hiring-retaining-internationally-trained-workers.html

Quebec Immigration: https://www.guebec.ca/en/immigration



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